



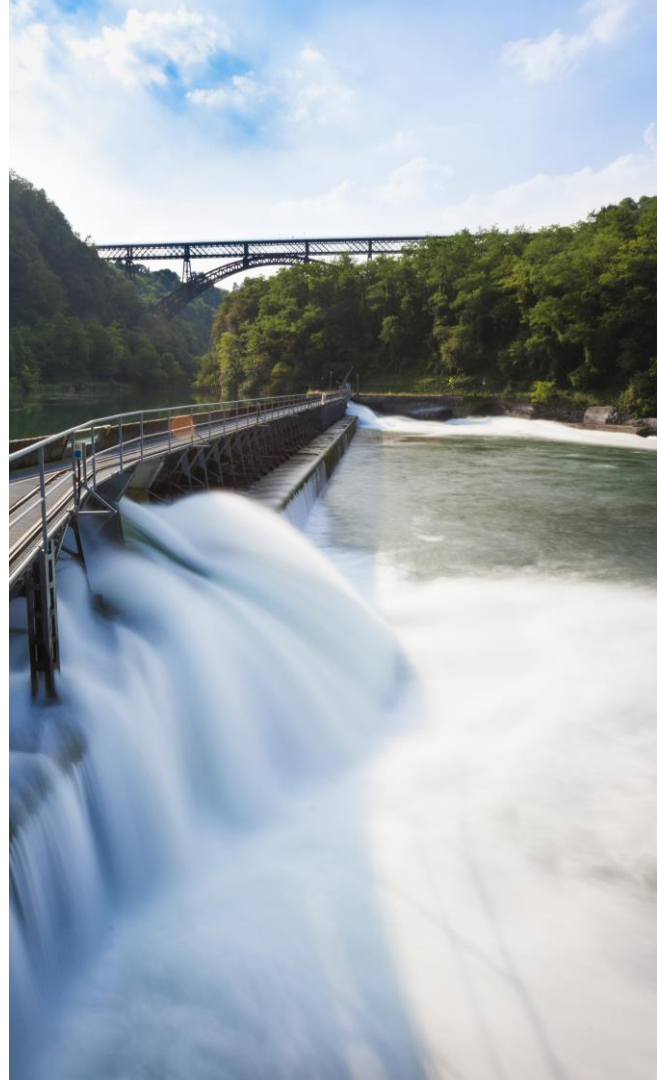
NINE MONTHS 2018 RESULTS

Milan, November 2018

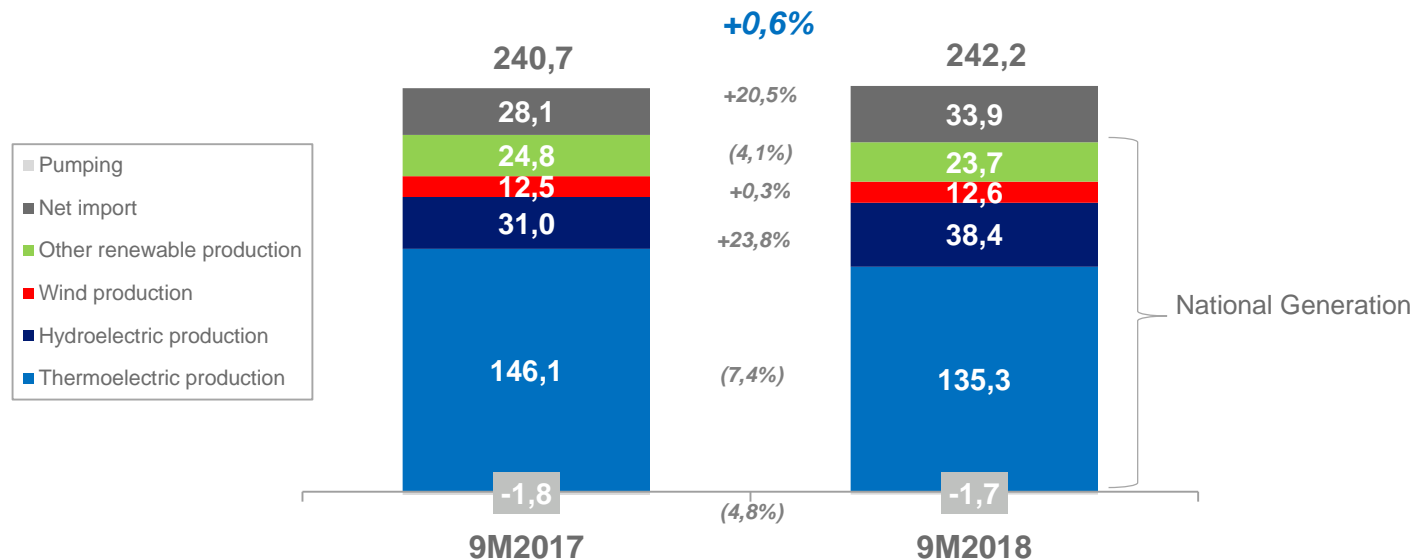


Full Year 2016 results | Feb. 17

BUSINESS ENVIRONMENT

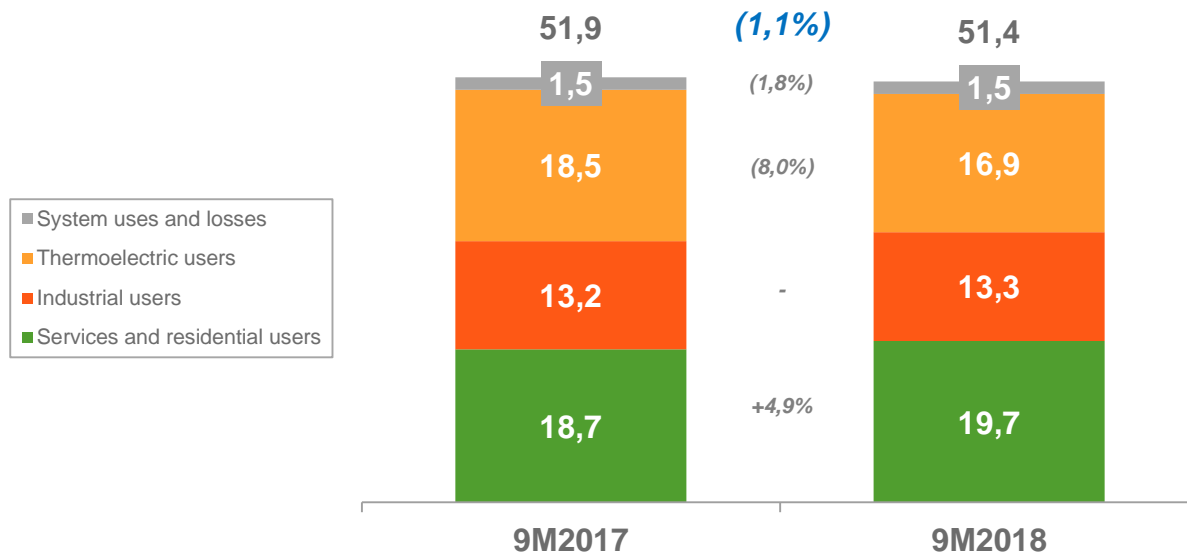


ELECTRIC POWER AVAILABILITY MIX IN ITALY



Electricity consumption was substantially stable (+0.6%).
Higher hydroelectric production and net imports made up for lower thermolectric and solar generation.

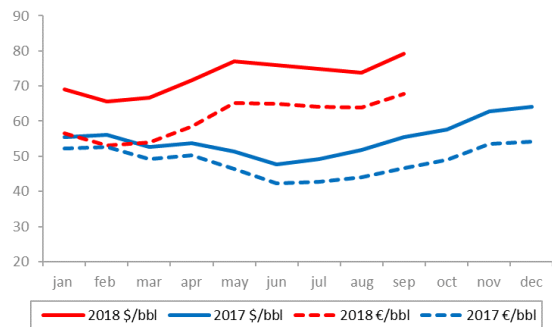
GAS DEMAND IN ITALY



Gas demand decreased by 1,1% as a result of lower thermolectric uses, partly compensated by an increase in residential sector as a result of cold weather in Winter.

MARKET REFERENCE SCENARIO

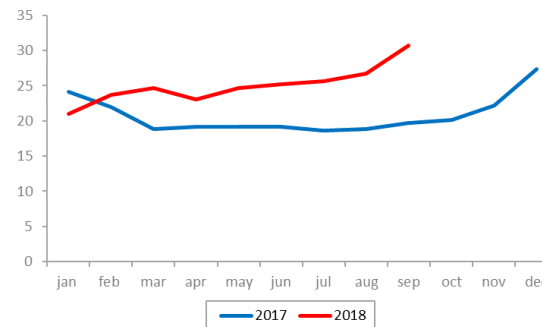
BRENT



Avg 9M2018: 72.7 \$/bbl
60.9 €/bbl
Avg 9M2017: 52.6 \$/bbl
47.4 €/bbl
Avg FY2017: 54.8 \$/bbl
48.6 €/bbl

PSV

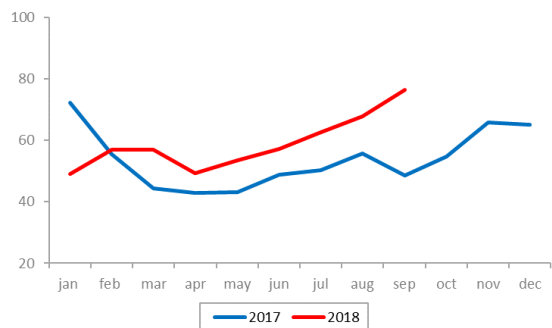
(€/scm)



Avg 9M2018: 25.0
Avg 9M2017: 19.9
Avg FY2017: 20.7

PUN TWA

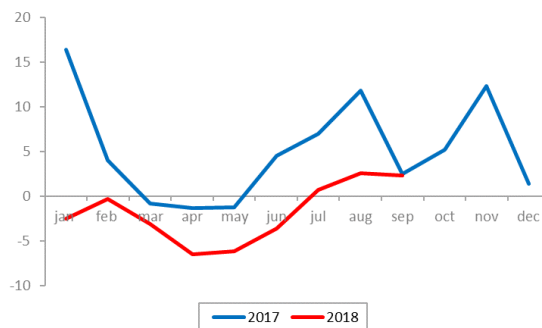
(€/MWh)



Avg 9M2018: 58.9
Avg 9M2017: 51.3
Avg FY2017: 53.9

CSS¹

(€/MWh)



Avg 9M2018: -1.9
Avg 9M2017: 4.8
Avg FY2017: 5.2

NINE MONTHS 2018 RESULTS

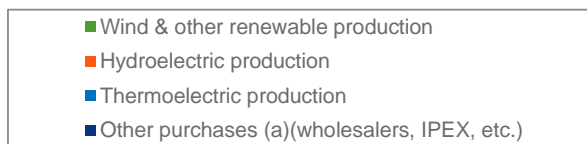
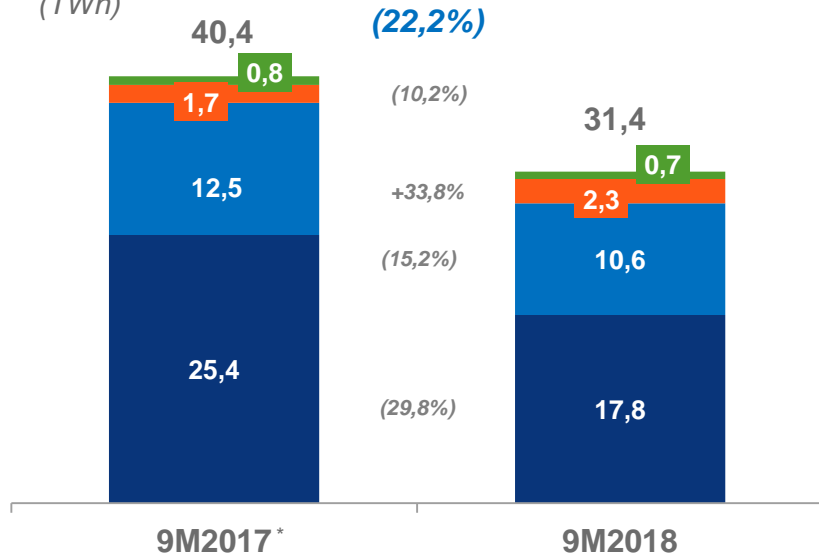
- Electric power and hydrocarbons sources and uses
- Consolidated financial highlights and capital expenditures
- Operating performance
- Net financial debt and cash flow



EDISON ELECTRIC POWER VOLUMES IN ITALY

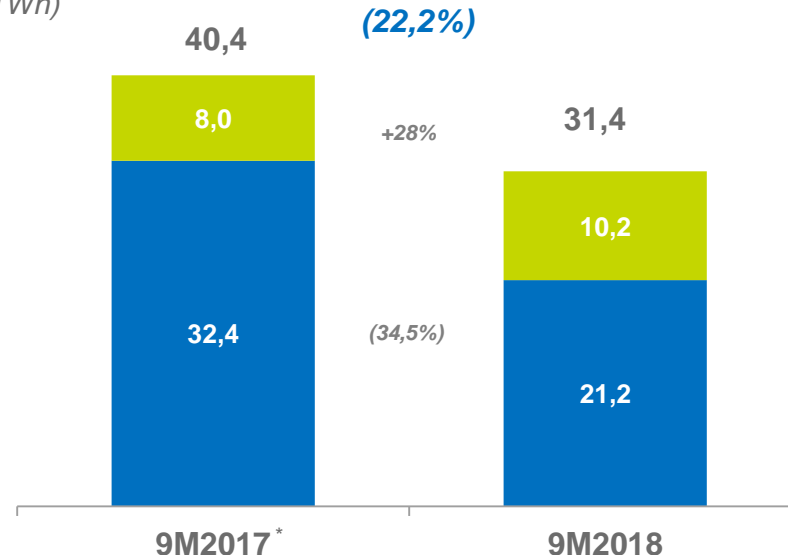
SOURCES

(TWh)



USES

(TWh)

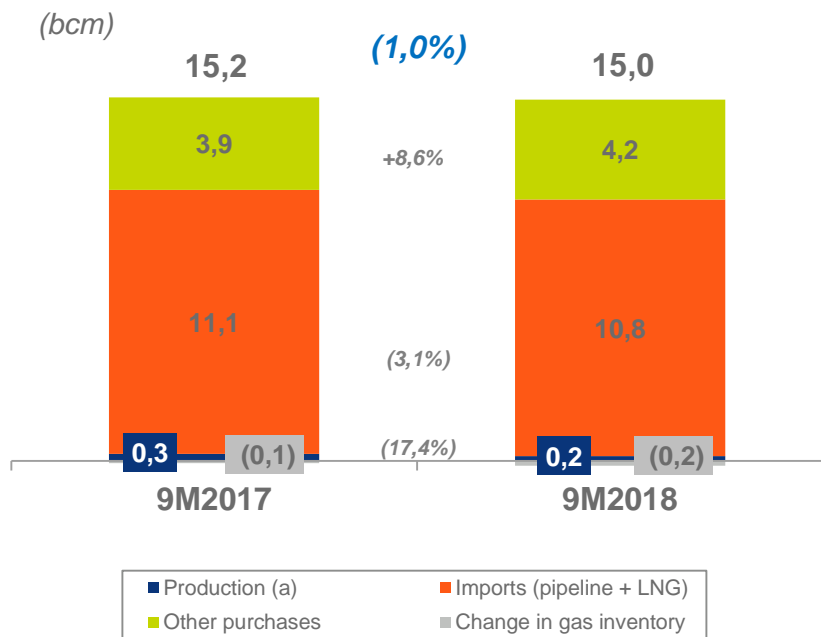


EDISON HYDROCARBONS VOLUMES

GAS PORTFOLIO IN ITALY

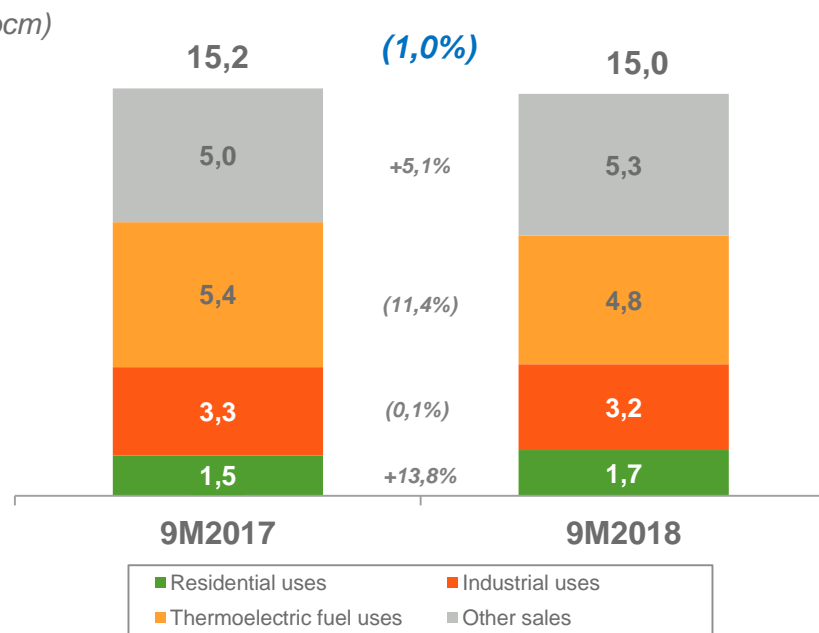
SOURCES

(bcm)



USES

(bcm)

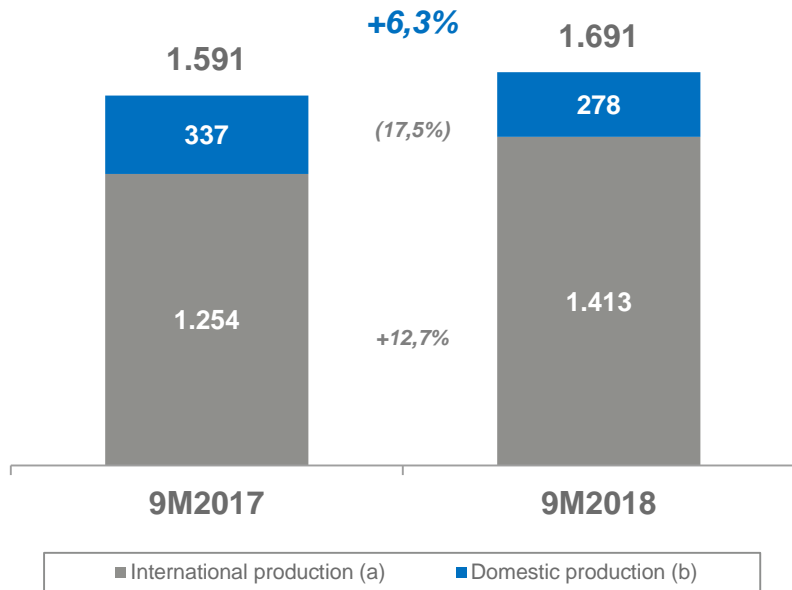


EDISON HYDROCARBONS VOLUMES

E&P OPERATIONS

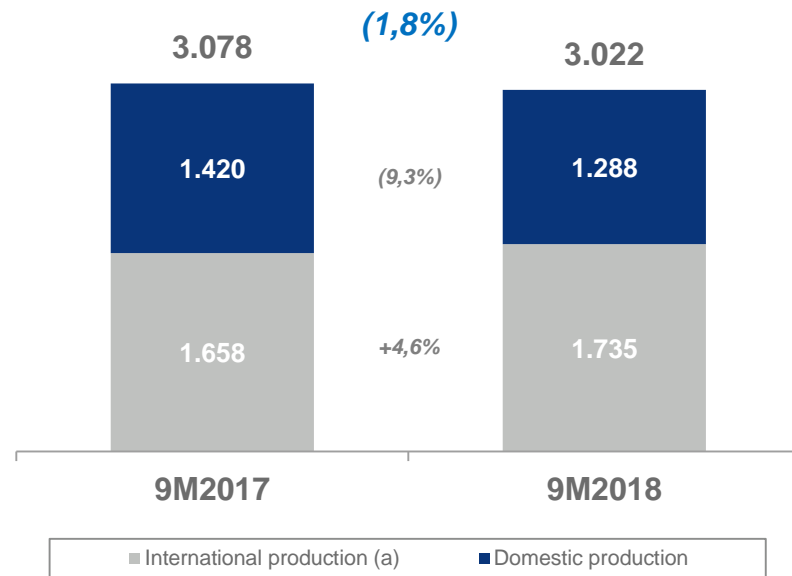
GAS PRODUCTION

(mcm)



OIL PRODUCTION

(kbbbl)



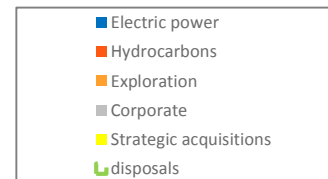
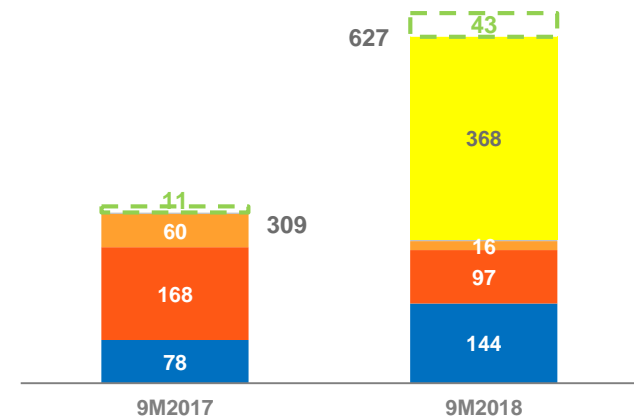
GROUP CONSOLIDATED HIGHLIGHTS

(€ mln)

FY2017 ^a		9M2017 ^a	9M2018 ^{a-b}	Δ
8.783	Sales revenues	6.353	6.521	2,6%
803	EBITDA	647	620	(4,2%)
42	EBIT	84	235	nm
(41)	Profit (loss) before taxes	(6)	218	nm
(176)	Group net income (loss)	(110)	87	nm
496	Net capex & net financial investments ^c	309	627	

Dec 31, '17		September 30, '17	September 30, '18 ^b
6.319	Net invested capital	6.832	6.584
116	Net financial debt	622	310
6.203	Total shareholders' equity	6.210	6.274
5.915	<i>of which Group's net interest</i>	5.919	6.004
0,02	Debt/Equity ratio	0,10	0,05

Net capex & financial investments^{c)}



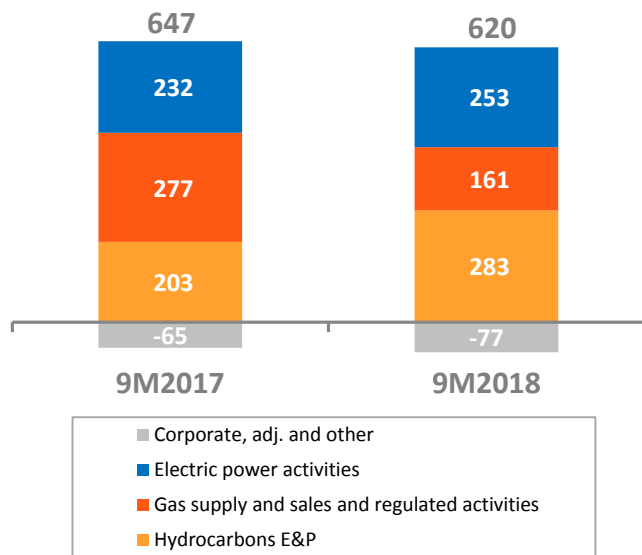
a) Since January 1, 2018 IFRS 15 "Revenue from contracts with customers" and IFRS9 (relating to financial instruments) entered into force. In order to improve comparability over time, Edison has decided to adopt IFRS15 retrospectively by restating 2017 financial statement. As a result of the adoption of this standard, sales revenues decreased with no impact on EBITDA. The impact of the first adoption of IFRS9 were recorded in equity without restatement of 2017 results.

b) 9M2018 figures include the acquisition of GNV1 in March 2018, Attiva in May and Zephyro in July

c) Including additions/reductions to non-current financial assets as well as price paid on business combinations, and net of proceeds from the sale of intangibles and property, plant and equipment

OPERATING PERFORMANCE BREAKDOWN

(<i>€ mln</i>)	Electric Power			Hydrocarbons			Corporate and other			Total Edison Group		
	9M2017 ^a	9M2018 ^a	Δ	9M2017 ^a	9M2018 ^a	Δ	9M2017 ^a	9M2018 ^a	Δ	9M2017 ^a	9M2018 ^a	Δ
Sales revenues	2.999	2.742	(8,6%)	3.935	4.279	8,7%	(581)	(500)	13,9%	6.353	6.521	2,6%
EBITDA ^b	232	253	9,1%	480	444	(7,5%)	(65)	(77)	(18,5%)	647	620	(4,2%)



EBITDA decreased due to the combined effect of:

- higher margins in thermoelectric generation and an increased contribution from the hydroelectric operations
- positive contribution of E&P activities, mainly as a result of the increasing Brent price and the recovery of exploration costs in Algeria for previous years
- the expected fall in margins of the gas supply and sales activities which have been penalized by the unfavorable market scenario
- perimeter effect due to the sale of Infrastrutture Trasporto Gas

FROM CONSOLIDATED EBITDA TO NET RESULT

(€ mln)	9M2017 ^{a)}	9M2018 ^{a-b)}	Δ
EBITDA	647	620	(27)
Depreciation, amortization and writedowns	(361)	(376)	(15)
Net change in fair value of commodity derivatives	(196)	6	202
Other income (expense), net	(6)	(15)	(9)
EBIT	84	235	151
Net financial income (expense)	(46)	(22)	24
Income from (Expense on) equity investments	(44)	5	49
Profit (loss) before taxes	(6)	218	224
Income taxes	(94)	(120)	(26)
Profit (loss) from continuing operations	(100)	98	198
Profit (loss) from discontinued operations	-	-	-
Profit (loss)	(100)	98	198
<i>of which:</i>			
Minority interest in profit (loss)	10	11	1
Group interest in profit (loss)	(110)	87	197

Edison recorded a net profit thanks to:

- the positive operating performance;
- the limited impact of the volatility related to commodities and currency hedges (+6mln€ from -196mln€ in 9m'17);
- Higher D&A and writedowns partly related to the recovery of exploration costs for prior years in Algeria
- halved financial expense due to improvement in the cost of debt and absence of exchange losses.

9M2017 results was impacted by the negative economic effect of the disposal of Infrastrutture Trasporto Gas and the 7.3% stake in Terminale GNL Adriatico.

NET FINANCIAL DEBT AND CASH FLOW



The good operating performance of the period balanced the cash out of M&A transactions

STATEMENT

As required by Article 154-bis, Section 2, of the Uniform Finance Law (Legislative Decree No 58/1998), Didier Calvez and Roberto Buccelli, in their capacity as “Dirigenti preposti alla redazione dei documenti contabili societari” of Edison S.p.A., attest that the accounting information contained in this presentation is consistent with the data in the Company’s documents, books of accounts and other accounting records.